

Business Partner - EHS Consulting Practice

ARMSA Consulting is a niche professional services firm offering tailored strategic and operational health, safety and environmental solutions to the power sector. Our international client base has remained loyal to the firm for the past decade due to our innovative, creative, non regulatory approach that adds value by improving efficiency and effectiveness within our partners' businesses.

We are now seeking to recruit an accomplished professional to work with our clients in the capacity of a Business Partner. You will have developed a highly professional approach to your work, a keen eye for detail and demonstrable project management skills to compliment our values which have served us well over the years. In a senior role, you will be central to the long term strategic development of ARMSA Consulting and its client organisations. You will deliver innovative but uncompromising consulting solutions whilst building and maintaining positive relationships with client organisations. To achieve this, you will be proactive and possess a proven track record in influencing, motivating and managing people.

Your experience and qualifications will include five years or more experience in the power or utility sectors in a senior or middle management role; detailed working knowledge of safety rules systems and general safety practice within the power and/or utility sector; health and safety qualifications supported by engineering or management qualifications; membership of a recognised professional body; managing client relationships, teams, projects and budgets; excellent presentation/inter-personal skills; ability to self motivate and a persuasive style.

We would like to hear from suitably experienced and commercially-minded individuals who meet these requirements and who will focus on the continued expansion and diversification of this established business, through direct interaction with existing and potential clients.

To apply for this position, we invite you to submit a current CV and a covering letter/email to recruitment@armsa.co.uk or telephone Rakesh Maharaj on 0844 880 5111 for a chat.

Role Profile

Responsible to: Managing Director and other Business Partners.

Responsible for: All fee earning and non fee-earning staff.

- Key objectives:
- Always maintain a high level of integrity by demonstrating uncompromising honesty and fostering trust
 - To establish and execute a strategy for growing the EHS Consulting Practice.
 - To develop and grow a high quality, forward thinking, creative and cutting edge team within the EHS Consulting Practice.
 - To manage KPI, scorecard and Executive Reporting engagements, and working with client senior management.
 - To develop and execute innovative and creating services (quality, speed, accuracy, effectiveness and efficiency).
 - To research and develop thought leadership in ARMSA and publish "white papers" and articles for both internal and external professional and business publications.
 - To work alongside mentors and other Business Partners and contribute to the growth and expansion plans of ARMSA Consulting and all its practice areas.
 - To adhere to and promote the use of company procedures and be the custodian of company policy.
 - To be market sensitive and commercially astute, but maintain a positive customer service attitude to both internal and external "customers".

- The clients:
- Always provide a high quality – client centred service.
 - Maintain a professional relationship with clients at all times.
 - Resolve client enquiries without unnecessary delays.

This job description may be updated from time to time to reflect the ongoing changes in the practice.

Person Specification

	Essential Requirement	Desirable Requirement
Qualifications	CMIOSH or equivalent qualifications and more than five years' experience in the professional services sector.	Management qualifications or membership of professional body. Demonstration of ongoing professional development.
Experience	A minimum of five years' experience in a corporate organisation.	Working with heavy engineering/chemical or oil and gas industries.
Knowledge and Skills	Good all round management skills particularly in relation to human resources, finance and performance management.	Knowledge of quality systems and key performance indicators.
Personal Qualities	Smart dress, consistent with the image of ARMSA. Attention to detail. Calm and unflappable. Highly organised and able to prioritise workloads. Dependable and flexible. Good verbal and written communication skills. Team player.	
Motivation and Expectations	Highly motivated and able to empower others. High expectation of self and others. Able to work for the benefit of the team.	